

GOLDEN WEST COUNCIL REGIONAL MEETING MINUTES

Board Meeting, May 1, 2004, at Hilton Sacramento

President Wesley Fachner called the meeting to order at 1:40 p.m. Also present were Bev Perkins, Carlo Figliolini, Carl Oblad, Donna Fay Bower, Greg Meldahl, Dave DiMare, Mike Van Roy, Sudha Chadavalavada, Alex Kiruja, Trudia Pauley, Robert Hulin, Sandy Giberson, Jacqui Anderson, Alan Teich, Sharon Nichols, Sam Thomas, Linus Li, Sherry Morse, Richard Maas, Dodi Monti and Kim Wallin.

National Vice President

Dodi thanked Wesley for serving as President of our Council for two years.

Dodi also noted that several of our chapters were doing well in the chapter competition.

Copies of the list of nominations for Golden West Council officers and directors for 2004-2005 were distributed. Upon motion and second, the slate of officers listed on the nomination report was unanimously elected by the Board.

National Chair

Kim reminded Wesley that, as incoming National Vice President, he should attend the National Vice President's meeting in August. She also mentioned that the issues brought up to her in this morning's training session will be brought before the National Board in June. She also informed us that there are still some open volunteer positions available for discounted registration at the annual conference in Chicago.

National Member Services Committee

Greg announced a new privacy policy which is being developed by the committee which will affect communications to members. Inter-chapter mailings were discussed and Greg fielded questions and comments. He informed us that the policy would probably not be in place by the new fiscal year.

President-Elect's Report

Trudia thanked Jacqui for helping arrange our luncheon; Emily for getting our speaker; Dodi for getting Kim to take care of our training session; and Wesley for handling the meeting. Meeting dates for next year were scheduled: August 7th at Santa Rosa (arrangements to be made by Carl); October 23rd at Monterey (arrangements to be made by Wesley); February 5, 2005, in Sacramento (arrangements by Jacqui); and April 30, 2005, in Pleasanton (arrangements by Sandy).

Secretary's Report

Wesley attached copies of minutes from the February Board Meeting to his agenda. It was requested that the location of the meeting be added to future minutes. Upon motion and second, the minutes were approved by unanimous vote of the Board.

Treasurer's Report

Jacqui's Treasurer's Report is pending. Trudia announced that the fee for today's speaker is \$200, \$100 of which will be sponsored by Foster Farms. Upon motion and second, payment of the speaker fee was unanimously approved. Robert noted that the bill for the web site will arrive soon, and he will get it to Jacqui as soon as it arrives.

Communications Report

Robert handed out copies of his Communications Report. Wesley informed members that the resource guide was too much for one person, with the main problems being advertising and getting information from the chapters (per Robert). Sherry Morse suggested that the Regional Directors might be utilized to act as liaisons to get chapter information to the resource guide coordinators next year. The general consensus was that the resource guide is a useful tool. Carl noted that Redwood Empire does their own, and that it is a major money-maker for the chapter; but he would be willing to work on a joint effort if joint advertising can provide sufficient chapter compensation. Carl volunteered to work on the committee with Sandy to produce the guide. All Chapters will be included in the guide although the Chapter may opt out on having the Chapter membership directory be included in the guide. Upon motion and second, a council-wide CD-based guide was unanimously approved.

Robert also noted that, as a result of our conversation with Kinsey Jenkins at our February meeting, Kinsey is holding monthly conference calls with chapter presidents on the 2nd Tuesday of each month at 11:45 a.m. to keep chapters up to date with National. The phone number to call on the 2nd Tuesday is 1 (800) 369-1540, and the code to enter for the conference is "39419#".

Membership

Sandy reported that she has a copy of the membership standings if anyone is interested. She will provide a copy to anyone contacting her for one.

Regional Director Reports

- Dave reported that Redwood Empire is having a wine night on May 20th.
- Sam reported on Sacramento's meetings.
- Greg announced that San Francisco chapter is still looking for a regular meeting place.
- Dave DiMare reported on Peninsula-Palo Alto chapter status.
- Mike reported that Silicon Valley is in 12th place nationally, with only 6 people on their board. It was also noted that they also have a great web site.
- Trudia reported on happenings at Central California, Stockton and Fresno chapters, adding that her chapter's student night is their big event of the year. They expect approximately 100 to attend this year's event.
- Sandy reported on Oakland-East Bay chapter events.
- Robert reported on Amador Valley chapter. Robert announced that on May 13th the general partner of Dominion Ventures Inc. will be speaking to them regarding venture capitalization.
- Bev reported on Reno happenings.
- Wesley noted that joint meetings seem to be working well for the chapters.

Old Business

As a follow-up to our conference call in February, it was noted that the monthly conference call is a direct result of our call. Jacqui noted that she did not get the promised information from National. It was also noted that National is still competing with chapters for CMA review programs, and has asked for chapter support of their program.

New Business

Funds from Folding Chapters: Kinsey's April, 2004 newsletter states that the Council will hold monies from folded chapters, not National. Chico has turned in their charter, and Robert has a contact to give to Jacqui, who will follow-up on transferring any remaining chapter funds to the Council. Jacqui will transmit any information she gets to Wesley. It was noted that Chico's individual members have largely transferred their memberships to the Sacramento chapter.

Gleim: Wesley received an e-mail from Richard Maas regarding a discount to chapters for Gleim CMA materials. For a fee of \$225, individual members receive a 40% discount on study materials purchased from Gleim. If enough chapters within the Council are interested, Gleim will reduce the chapter license to \$200. Chapters receive audio tapes for this fee.

Responsibility of Regional Directors: Since the reorganization of National, duties of Regional Directors has changed and needs to be redefined by the Council. Wesley asked for a committee to bring us a suggested set of responsibilities. Sherry volunteered to chair the committee and Dave will assist her.

Golden West Council will have no hospitality suite at National in Chicago. Some councils will, but most will not since Kim is opening the main room for networking, with a band for dancing.

Adjournment

Upon motion and second, Wesley adjourned the meeting at 3:55 p.m.

Respectfully submitted,

BEVERLY PERKINS, CPA
Secretary